

Reserve a Vehicle for a Customer in the ODSX Dealer Portal

September 2025

Step 1. Navigate to iN to Login to ODSX Dealer Portal

Select Sales, then Omnichannel Digital Selling Exp. (ODSX)

Signed in as: SBS DPR USER | Edit Profile | Sign Out

MY IN FAVORITES | HOME | SITE MAP | IN SUPPORT | CONTACT US | NEW ALERTS

SALES

CERTIFIED PRE-OWNED

SERVICE

PARTS

BUS MGR / AFS

EXECUTIVE MANAGEMENT

BUSINESS OFFICE

ONLINE UNIVERSITY

Hide This Menu

Acknowledgements

Transactions

Sales News Flash

Sales Training

Bulletins

Incentives Suite

APEX (Allocation)

NSX Build to Order

OCR-t

Precision Crafted Courtesy Vehicle -PCCV

Vehicle Management

Vehicle Registration

Omnichannel Digital Selling Exp. (ODSX)

Braintree Payment Account Enrollment

AcuraLink

Acura Client Experience

Tax form 1099

Performance Reports

Model Information

Perfect Delivery

Customer Leads

Lead Management

Dealer Marketing & Advertising

Acura Digital Dealer Program (ADDP 2.0)

Acura Performance Center

Accessory Marketing

ADALP

Sales Library

Honda Associate Lease Opportunity (HALO)

Digital Sales Platform Test

Digital Sales Platform Stage

eMail

Airbag Recall

Dashboard

Help

Print

ACURA

iN

Sales

Top Story



Acura Expands Support of Indie Film Community at Sundance Film Festival; Announces Schedule of Sundance Programming Jan 20 - 23

JANUARY 17, 2023

Reflecting its heritage as a challenger brand, Acura is headed to Park City as the Official Vehicle and Presenting Sponsor of the 2023 Sundance Film Festival committed to supporting emerging artists and underrepresented voices in film. The brand's efforts will be brought to life through engaging programming partnerships and the independent spirit of Sundance's filmmakers whose innovative thinking and power of imaginative storytelling will be on full display. This year, Acura is showcasing its dedication to highlighting like-minded organizations such as the **NAACP, The Latinx House, Outfest, the Latino Filmmaker's Network** and a DEI panel discussion with **Prime Video/IMDb**, by providing a platform for creative partners to shine a light on important initiatives ... (Read More)

Search for stories...



New Acura Brand Campaign: a Thrill Ride Across Acura Multiverse

JANUARY 13, 2023

Acura today kicked off its latest brand campaign – *New World. Same Energy.* – taking viewers on a fast-paced journey across the Acura multiverse in the brand's Precision Crafted Performance vehicles. The new action-packed 60-second spot celebrates Acura performance and includes a first look at the brand's all-electric future: acura.us/newworldsameenergy ... (Read More)



VIDEO: Welcome to an Exciting Year for Acura!

JANUARY 12, 2023

Team Acura Podcast

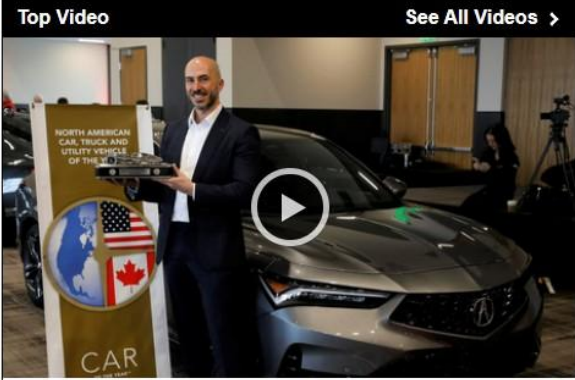
TEAM Acura PODCAST

Team Acura Podcast

Here's where to listen to the Team Acura Podcast, where you meet the people behind the brand and connect to all things Acura. The Tea ... (Read More)

Top Video

See All Videos



Acura Integra 2023 NA Car of the Year

Spotlight



Honda Unveils Next-generation Technologies to Debut in Honda Sensing 360 and Honda Sensing Elite Safety and Driver Assistive Systems

Honda today announced plans to expand the capabilities of its previously announced Honda Sensing 360 and Honda Sensing Elite advanced safety

Quick Links

Sales and Marketing Bulletins

Associate Status

Management Reports

AFS National Bulletins

VIN Inquiry

Vehicle Locator

What's New on iN

AdBuilder

AcuraLink Vehicle Enrollment

Acura Info Center

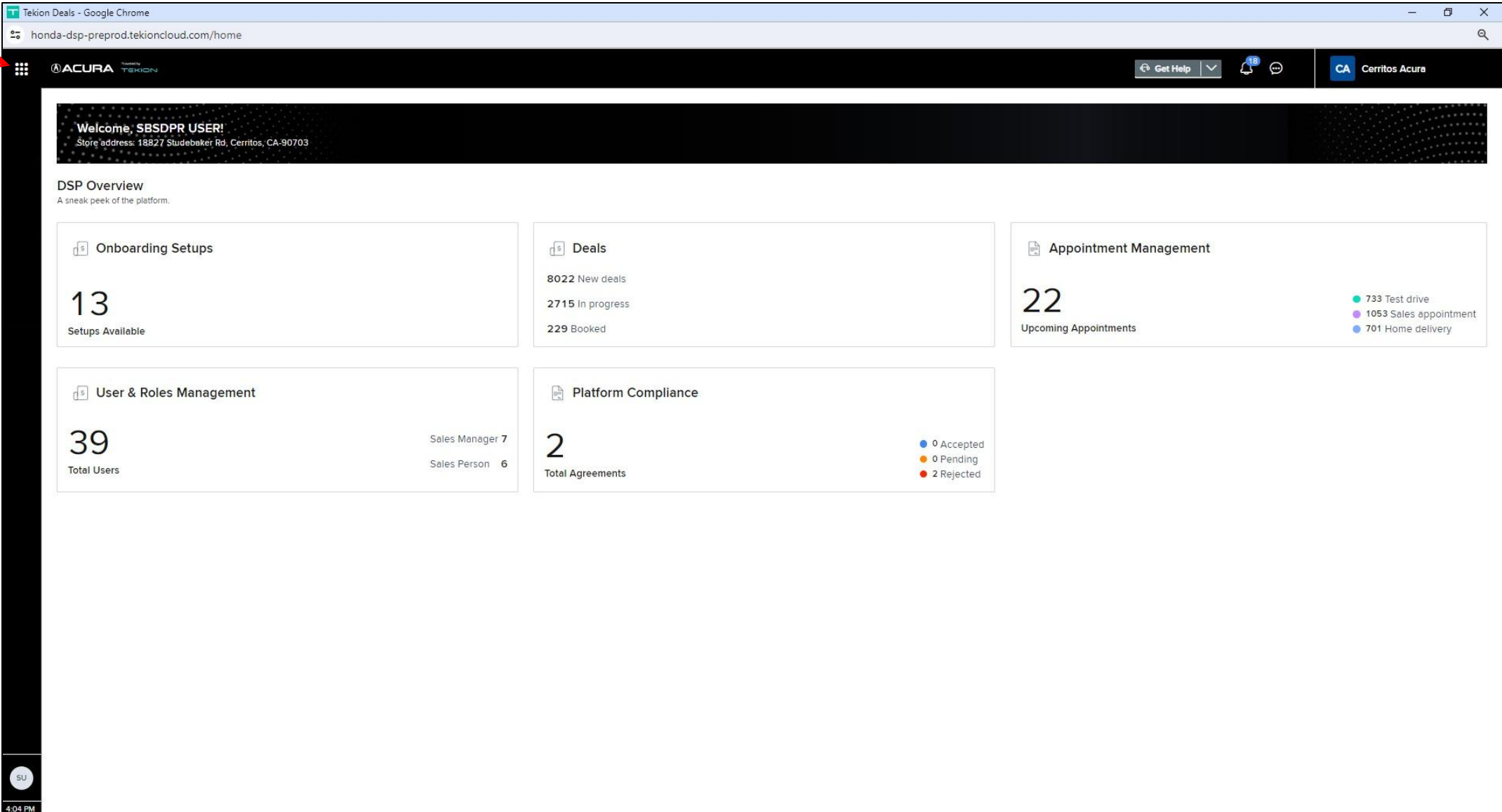
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2

Step 2. Navigate to Deals Module in ODSX Dealer Portal

From the ODSX home page, select the **menu** to view all modules

Menu



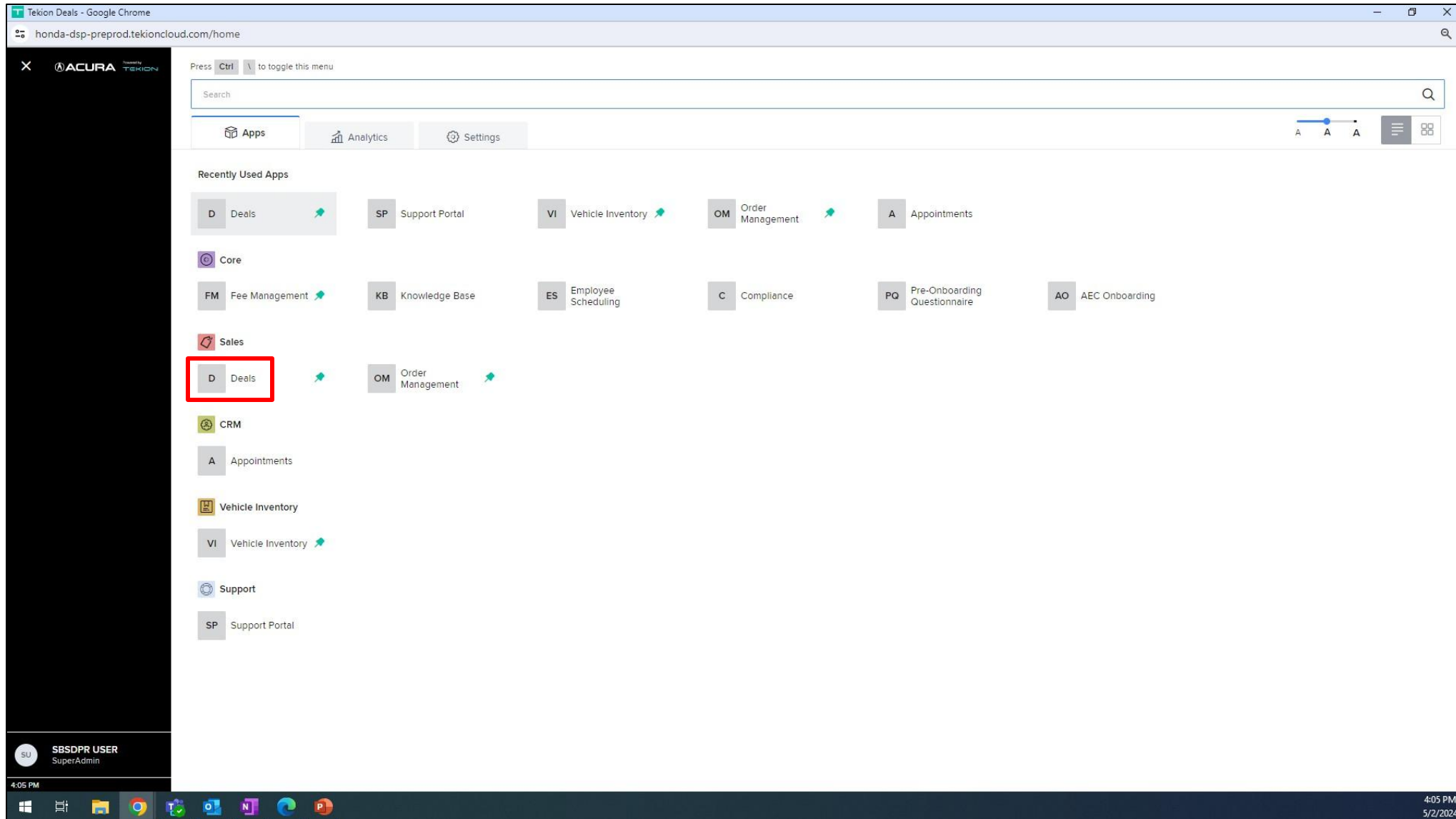
The screenshot shows the Tekion Deals - Google Chrome browser window. The address bar displays "honda-dsp-preprod.tekioncloud.com/home". The page header includes the ACURA logo, a "Get Help" button, and a user profile for "Cerritos Acura". The main content area is titled "Welcome, SBS DPR USER!" and "Store address: 18827 Studebaker Rd, Cerritos, CA-90703". Below this is a "DSP Overview" section with a subtitle "A sneak peek of the platform." and five modules:

- Onboarding Setups**: 13 Setups Available
- Deals**: 8022 New deals, 2715 In progress, 229 Booked
- Appointment Management**: 22 Upcoming Appointments
 - 733 Test drive
 - 1053 Sales appointment
 - 701 Home delivery
- User & Roles Management**: 39 Total Users
 - Sales Manager 7
 - Sales Person 6
- Platform Compliance**: 2 Total Agreements
 - 0 Accepted
 - 0 Pending
 - 2 Rejected

The bottom left corner shows a "SU" button and the time "4:04 PM".

Step 2. Navigate to Deals Module in ODSX Dealer Portal

In the menu, select the **Deals** module under the Apps tab



The screenshot displays the Tekion Deals application interface in a Google Chrome browser window. The address bar shows the URL `honda-dsp-preprod.tekioncloud.com/home`. The interface features a dark sidebar on the left with the ACURA logo and a user profile for 'SBSOPR USER SuperAdmin'. The main content area has a top navigation bar with tabs for 'Apps', 'Analytics', and 'Settings'. Below this, a 'Recently Used Apps' section lists various modules. The 'Sales' category is expanded, and the 'Deals' module, represented by a 'D' icon, is highlighted with a red rectangular box. Other visible modules include Support Portal, Vehicle Inventory, Order Management, Appointments, Core, Fee Management, Knowledge Base, Employee Scheduling, Compliance, Pre-Onboarding Questionnaire, and AEC Onboarding. The bottom of the screen shows a Windows taskbar with the time 4:05 PM and date 5/2/2024.

Step 3. Start Deal in ODSX Dealer Portal



In the Deals module, select the **Start Deal** button in the top right

Tekion - Google Chrome
honda-dsp-preprod.tekioncloud.com/sales/deals

ACURA TEKION

Get Help

CA Cerritos Acura

Deals

Non-Compliant: 3,464 Deals | PI: 0.0 | PVR: \$57,275.00 | Gross: \$343,650.00 | Deal Count: 6 Deals | Alerts: 0 Deals

Start Deal

11,526 Result(s)

Notes	Deal#	Deal Type	Stock#	Vehicle	Status	Customer	Salesperson	Sales Manager	F&I Manager	Vehicle Age	Quote Age	Contract Age	Contract In	Price	C	
	113103	Personal Purchase	UA2300900	2023	Used	Quote		Assign	Assign	Assign	13	0 days		\$0.00	\$42,000.00	\$...
	113102	Personal Purchase	S-4W5XHPRL1RZ648004	2024	New	Confirmed		Assign	Assign	Assign	24	0 days		\$0.00	\$70,500.00	\$...
	113101	Personal Purchase	S-4W5KHNRL2RZ017002	2024	New	In F&I	Ananya Sarkar	Assign	Assign	Assign	24	0 days		\$0.00	\$65,500.00	\$...
	113100	Personal Purchase	RSA2300267	2023	Used	Quote	Qaautomation Testlgr	Assign	Assign	Assign	34			\$0.00	\$52,990.00	\$...
	113099	Personal Purchase	A2400551	2024	New	Booked	Rosie Murazik	Assign	Assign	Master	61	0 days	0	\$0.00	\$51,850.00	\$...
	113098	Personal Purchase	S-4W5KHNRL5RZ420040	2024	New	Quote	Jaclyn Anderson	Assign	Assign	Assign	29			\$0.00	\$61,500.00	\$...
	113097	Personal Purchase	S-4W5KHNRL5RZ420040	2024	New	Quote	Ishwarya Moorthy	Assign	Assign	Assign	29			\$0.00	\$61,500.00	\$...
	113096	Personal Purchase	A2300614A	2021	Used	In F&I	Wilma Pearson	Assign	Assign	Assign	61	0 days		\$0.00	\$33,625.00	\$...
	113095	Personal Purchase	S-4W5KHNRL5RZ420040	2024	New	Quote	Ishwarya Moorthy	Assign	Assign	Assign	29			\$0.00	\$61,500.00	\$...
	113094	Personal Purchase	A2400447	2024	New	Quote	Wilma Pearson	Assign	Assign	Assign	61			\$0.00	\$61,100.00	\$...
	113093	Personal Purchase	A2400556	2024	New	Quote	Akilah Feeney	Assign	Cerritos	Assign	61			\$0.00	\$49,150.00	\$...
	113092	Personal Purchase	A2400375	2024	New	Lost	Akilah Feeney	Assign	Assign	Assign	61			\$0.00	\$57,550.00	\$...
	113091	Personal Purchase	A2400556	2024	New	Quote	Lakiesha Rutherford	Assign	Assign	Assign	61			\$0.00	\$49,150.00	\$...
	113090	Personal Purchase	RSA2400241	2024	Used	Quote	Bernard Schams	Assign	Assign	Assign	13			\$0.00	\$30,300.00	\$...
	113089	Personal Purchase	A2300614A	2021	Used	Quote	Maia Feeney	Assign	Assign	Assign	61			\$0.00	\$33,625.00	\$...
	113088	Personal Purchase	A2400551	2024	New	Quote	Leanne Heidenreich	Assign	Assign	Assign	61			\$0.00	\$51,850.00	\$...
	113087	Personal Purchase	A2400337	2024	New	Quote	Christel Macgyver	Assign	Assign	Assign	61			\$0.00	\$51,150.00	\$...
	113086	Personal Purchase	A2400267	2024	New	Quote	Carrol Haley	Assign	Assign	Assign	61			\$0.00	\$49,350.00	\$...
	113085	Personal Purchase	A2400556	2024	New	Quote	Stacey Hills	Assign	Assign	Assign	61			\$0.00	\$49,150.00	\$...
	113084	Personal Purchase	A2400554	2024	New	Quote	Stacey Hills	Assign	Assign	Assign	61			\$0.00	\$51,850.00	\$...

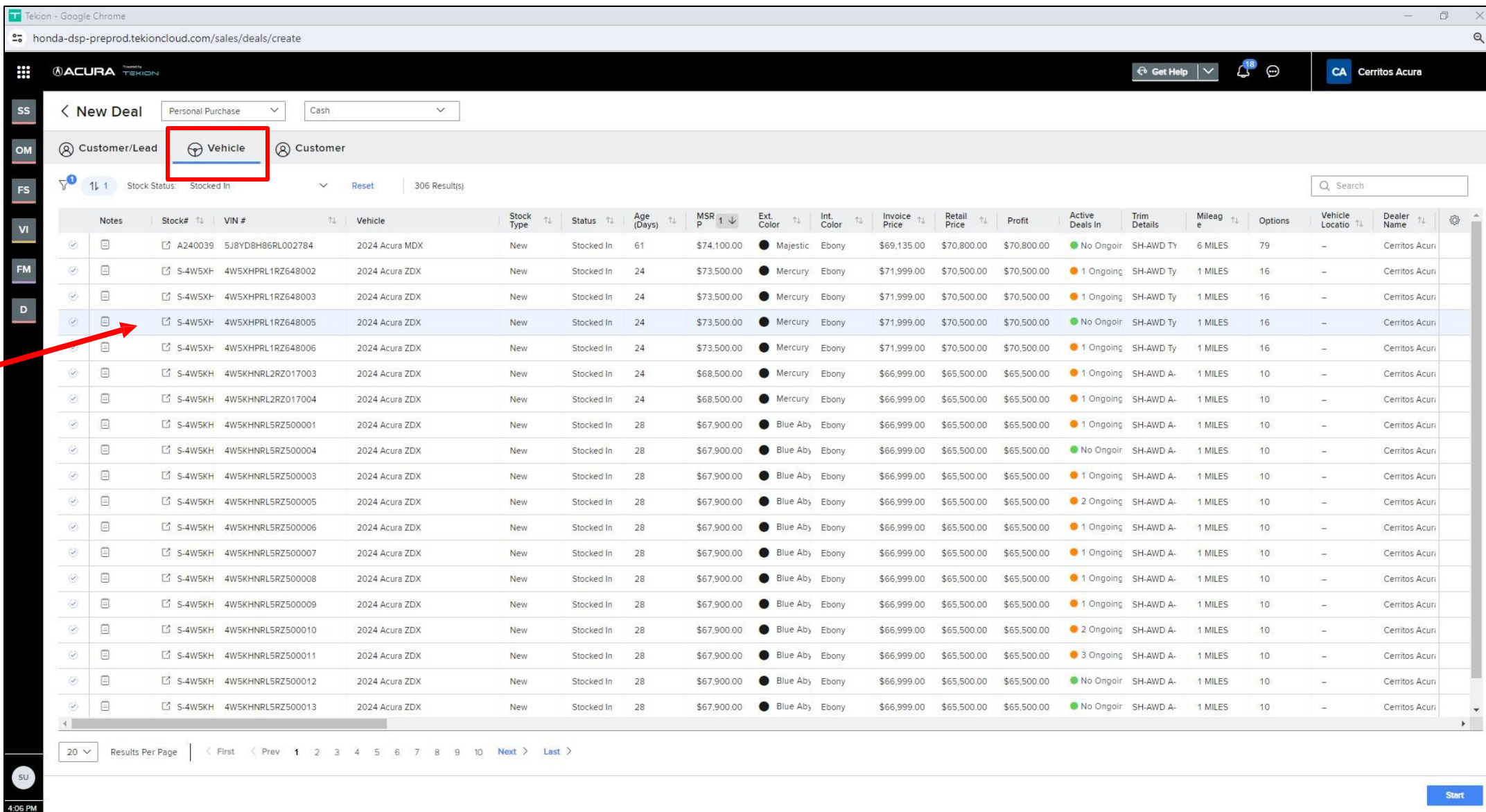
Results Per Page: 20 | < First < Prev 1 2 3 4 5 6 7 8 9 10 Next > Last >

https://honda-dsp-preprod.tekioncloud.com/sales/deals/create

Step 4. Select Vehicle

On the New Deal page, navigate to the **Vehicle** tab to select the vehicle to be held for the customer

- Note: Customer or lead details do not need to be entered at this time



The screenshot shows the Tekion New Deal page. The 'Vehicle' tab is selected and highlighted with a red box. Below the tabs, a table lists available vehicles. A red arrow points to the fourth row of the table, which is highlighted in blue.

Notes	Stock#	VIN #	Vehicle	Stock Type	Status	Age (Days)	MSRP	Ext. Color	Int. Color	Invoice Price	Retail Price	Profit	Active Deals In	Trim Details	Mileage	Options	Vehicle Location	Dealer Name
	A240039	5J8YD8H86RL002784	2024 Acura MDX	New	Stocked In	61	\$74,100.00	Majestic	Ebony	\$69,135.00	\$70,800.00	\$70,800.00	No Ongo	SH-AWD Ty	6 MILES	79	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648002	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	1 Ongoing	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648003	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	1 Ongoing	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648005	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	No Ongo	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648006	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	1 Ongoing	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5KH	4W5KHNRL2RZ017003	2024 Acura ZDX	New	Stocked In	24	\$68,500.00	Mercury	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL2RZ017004	2024 Acura ZDX	New	Stocked In	24	\$68,500.00	Mercury	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500001	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500004	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	No Ongo	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500003	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500005	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	2 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500006	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500007	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500008	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500009	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500010	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	2 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500011	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	3 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500012	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	No Ongo	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500013	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	No Ongo	SH-AWD A-	1 MILES	10	-	Cerritos Acura

Step 5. Click Start

Once a vehicle has been selected, click **Start** in the bottom right of the New Deal page to continue

Tekion - Google Chrome
honda-dsp-preprod.tekioncloud.com/sales/deals/create

ACURA TEKION

Get Help

CA Cerritos Acura

New Deal Personal Purchase Cash

Customer/Lead Vehicle 2024 Acura ZDX Customer

1 1 Stock Status: Stocked In Reset 306 Result(s)

Notes	Stock#	VIN #	Vehicle	Stock Type	Status	Age (Days)	MSRP	Ext. Color	Int. Color	Invoice Price	Retail Price	Profit	Active Deals In	Trim Details	Mileage	Options	Vehicle Location	Dealer Name
	A240039	5J8YD8H86RL002784	2024 Acura MDX	New	Stocked In	61	\$74,100.00	Majestic	Ebony	\$69,135.00	\$70,800.00	\$70,800.00	No Ongoing	SH-AWD Ty	6 MILES	79	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648002	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	1 Ongoing	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648003	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	1 Ongoing	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648005	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	No Ongoing	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5XH	4W5XHPRL1RZ648006	2024 Acura ZDX	New	Stocked In	24	\$73,500.00	Mercury	Ebony	\$71,999.00	\$70,500.00	\$70,500.00	1 Ongoing	SH-AWD Ty	1 MILES	16	-	Cerritos Acura
	S-4W5KH	4W5KHNRL2RZ017003	2024 Acura ZDX	New	Stocked In	24	\$68,500.00	Mercury	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL2RZ017004	2024 Acura ZDX	New	Stocked In	24	\$68,500.00	Mercury	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500001	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500004	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	No Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500003	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500005	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	2 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500006	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500007	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500008	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500009	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura
	S-4W5KH	4W5KHNRL5RZ500010	2024 Acura ZDX	New	Stocked In	28	\$67,900.00	Blue Aby	Ebony	\$66,999.00	\$65,500.00	\$65,500.00	1 Ongoing	SH-AWD A-	1 MILES	10	-	Cerritos Acura

20 Results Per Page First Prev 1 2 3 4 5 6 7 8 9 10 Next Last

Selected Vehicles for Deal

2024 Acura ZDX

Primary S-4W5XHPRL1RZ648005 | \$73,500.00

Start

Vehicle details will display once vehicle has been selected

Step 6. Click Confirm Deal Action



You will be taken to the **Desking** screen. Select the **three dots** in the top right corner and click **Confirm Deal**

SS

OM

FS

VI

FM

D

Desking

Credit

F&I Menu

Recap

Documents

Cashiering

Contracts

Select Location

Activate Concierge

Last updated by: SBS DPR
USER
May 2 2024 4:07 PM

Deal #113104

Deal Jacket: 0 Docs | Quote

2024 Acura ZDX | 3B2H6REW

#S-4W5XHPRL1RZ648005 | \$73,500.00 | NEW | 24days

Select Customer

\$72,650.48

Cash

Share / Print

\$70,500.00

90703 / 9.5%

Contract Date

Net Trade-in Value

1 Vehicle Options

Assignees

PRIORITY LEVEL 1:

Adding 1 HE charging package to this vehicle is mandatory

Deal Details

Personal Purchase

Cash

1

Customer Cash 1	\$	2,000.00	\$76,650.48
Customer Cash 2	\$	4,000.00	\$74,650.48
Customer Cash 3	\$	6,000.00	\$72,650.48
Deposit	\$	0.00	-

Lender

+Add OSF

APR/ Money Factor	APR/MF	%	+Add Reserve
Residual	Input Residual	%	-
Yearly Miles	Input Yearly Miles	mi	-

Rebate	Update	\$0.00	\$0.00
We Owes/ Accessories	Update	\$0.00	\$0.00
F&I Menu	Update	\$0.00	\$0.00
Days to first payment	Input Days	-	-

Fees	Update	\$1,428.75	\$1,428.75
Security Deposit	Lease loyalty	-	-
Payment Frequency	One Time	-	-
Financed/ Adjusted Capital Cost	-	\$72,650.48	-
Loan to value ratio	-	-	-
Taxes	\$6,721.73	\$6,721.73	-
Drive Off	-	-	-
Finance Charge	-	\$0.00	-
Out Of Pocket Cash	-	\$78,650.48	-

Actions

Confirm Deal

Duplicate

Separate opt for loan and lease

Summaries

Audit Logs

Gross Summary

Step 7. Confirm without Payment



You can enter payment details or select **Confirm without Payment** to confirm deal without any form of payment

S-4W5XHPRL1RZ648005 | ZDX - Google Chrome

honda-dsp-preprod.tekioncloud.com/sales/deals/details/113104

ACURA TEKION

Get Help

CA Cerritos Acura

Deal #113104

2024 Acura ZDX | 3B2H6REW

#S-4W5XHPRL1RZ648005 | \$73,500.00 | NEW | 24days

Select Customer

\$72,650.48 Cash

Share / Print

F&I

1 of 1

Desking

Credit

F&I Menu

Recap

Documents

Cashiering

Contracts

Select Location

Activate Concierge

Last updated by: SBSOPR USER
May 2 2024 4:07 PM

Deal Details

PRIORITY LEVEL 1: Adding 1

Customer Cash 1 \$

Customer Cash 2 \$

Customer Cash 3 \$

Deposit \$

Lender

APR/ Money Factor

Residual

Yearly Miles

Rebate

We Owe/ Accessories

F&I Menu

Days to first payment

Fees

Security Deposit

Payment Frequency

Financed/ Adjusted Capital Cost

Loan to value ratio

Taxes

Drive Off

Finance Charge

Out Of Pocket Cash

Confirm Deal

Collect Deposit to confirm the deal

Due Amount
\$78,650.48

Mode of Payment

Cash

Check

Credit/Debit Card

Cash Details

Cash

Cashier's Check

Money Order

Bank Draft

Traveler's Check

Amount

\$ 78,650.48

Amount in \$ 100 bills

\$

Transaction Date

05/02/2024

Payment Notes

Payment notes

Show Payment Notes on Receipt

Control 2

Type Here

Description

Type Here

Cancel

Confirm without Payment

Confirm Deal

4:09 PM

Step 8. Success! Deal Confirmed



Receive 'Success Deal Confirmed' alert when deal has been confirmed.

SS

OM

FS

VI

FM

D

SU

Desking

Credit

F&I Menu

Recap

Documents

Cashiering

Contracts

Select Location

Activate Concierge

Last updated by: SBS DPR USER
May 2 2024 4:09 PM

Deal #113104

Deal Jacket: 0 Docs Confirmed

2024 Acura ZDX | 3B2H6REW

#S-4W5XHPRL1RZ648005 | \$73,500.00 | NEW | 24days

Select Customer

\$72,650.48

Cash

Share / Print

Desking

70,500.00

90703 / 9.5%

Thu May 2 2024

Net Trade-in Value

1 Vehicle Options

Assignees

PRIORITY LEVEL 1: Adding 1 HE charging package to this vehicle is mandatory

Deal Details

Personal Purchase

Cash

1

Customer Cash 1

2,000.00

\$76,650.48

Customer Cash 2

4,000.00

\$74,650.48

Customer Cash 3

6,000.00

\$72,650.48

Deposit

0.00

Lender

+Add OSF

APR/ Money Factor

APR/MF

%

+Add Reserve

Residual

Input Residual

%

Yearly Miles

Input Yearly Miles

mi

Rebate

Update

\$0.00

\$0.00

We Owe/ Accessories

Update

\$0.00

\$0.00

F&I Menu

Update

\$0.00

\$0.00

Days to first payment

Input Days

Fees

Update

\$1,428.75

\$1,428.75

Security Deposit

Lease loyalty

Payment Frequency

One Time

Financed/ Adjusted Capital Cost

\$72,650.48

Loan to value ratio

Taxes

\$6,721.73

\$6,721.73

Drive Off

Finance Charge

\$0.00

Out Of Pocket Cash

\$78,650.48

Success

Deal Confirmed

Vehicle is Reserved

Vehicle Status will show as 'Reserved' on the Vehicle Inventory page once the deal has been confirmed

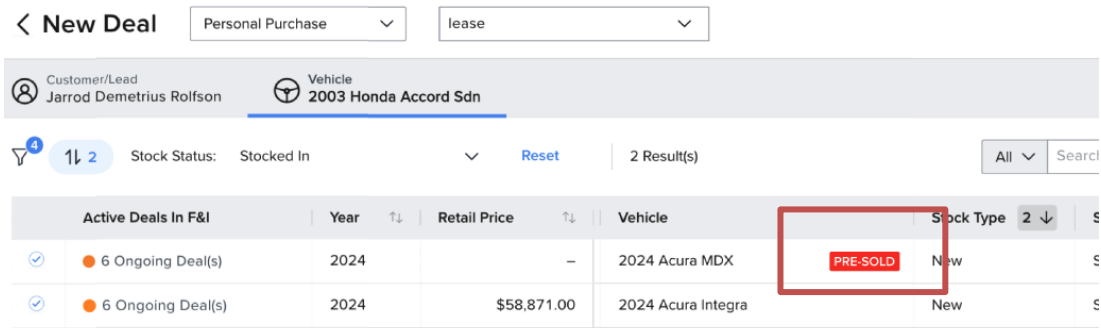
Vehicle Inventory

 1	Status: Select...	Dealer: Cerritos Acura	Reset	1 Result(s)	All	4W5XHPRL1RZ648005	
☐	Stock #	VIN #	Status	OEM Status Code	Year Make Model	Model Number	
☐	S-4W5XHPRL1RZ648005	4W5XHPRL1RZ648005	Reserved	DEALER_RECEIVED	 2024 Acura ZDX	3B2H6REW	...

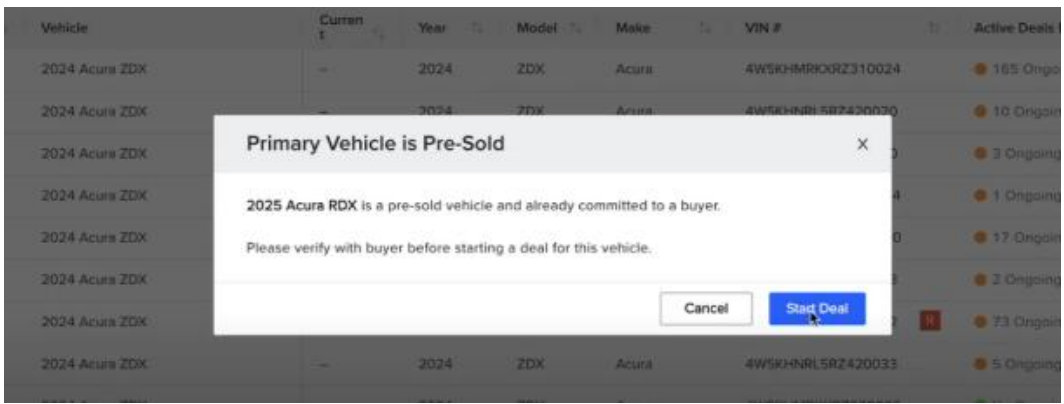
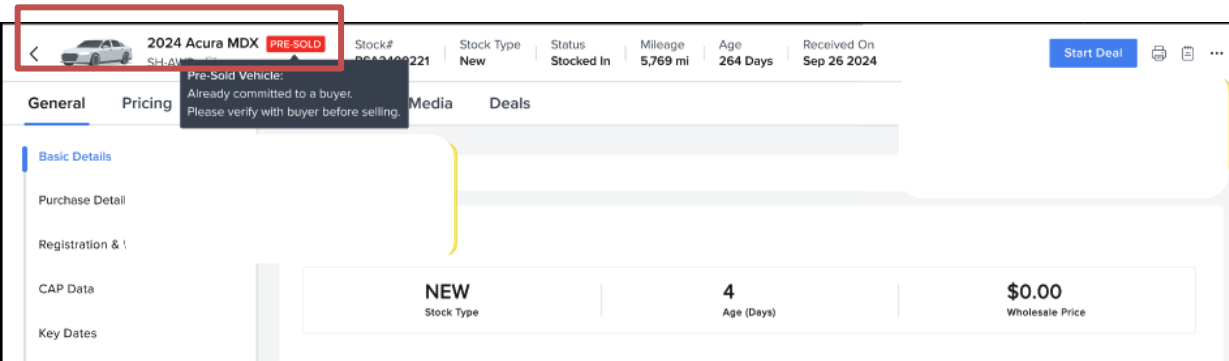
Enhancement - Pre-Sold flag and Pre-Sold Banner Message on DSP



A new banner is added to the Vehicle Inventory (VI) page in DSP to let dealers know when a vehicle has been pre-sold. When a vehicle has been reserved through the iN's pre-sold function, a banner message will now appear on the vehicle inventory page in DSP.



MR7867	JH4CC2540NC006770	-	Draft		2018 Acura ZDX	\$49,999.00
MR6378	1GCHK23D07F136336	-	Draft		2019 Acura ZDX	\$49,000.00
MR9832	3D7UT2CL2BG587350	RO	201701010-1001	Stocked-In		\$65,700.00
MR9023	JH4KA3150JC014805	RO	201701010-1001	Reserved		\$32,000.00
MR7865	4S3BJ6332P6953715	RO	201701010-1002	Stocked-In		\$49,999.00
MR1211	JH4KA3161HC006800	RO	201701010-1002	In-Transit		\$49,000.00
MR3488	1GCHK23D07F136336	-	-	Stocked-In		\$65,700.00
MR3877	JH4KA3140KC015221	-	-	Reserved		\$49,000.00



Updated Pre-sold vehicle Banner Message on DSP

- **Issue:** Dealers currently have no way of knowing if a vehicle is already reserved through the iN pre-sold function, which can lead to sales conflicts.
- **Resolution:** A clear "pre-sold" banner will appear on the VI page for any vehicle reserved. This indicator will automatically be removed if the pre-sale is canceled.
- **Dealer Benefits:** This feature will prevent sales conflicts by clearly identifying vehicles that are already reserved. This ensures you're aware of the vehicle's status and can follow the correct process for the pre-sold customer.
- **Release Date:** September 2025

Revoking the Deal Confirmation

Dealer can click **Revoke the Deal Confirmation** on the 'Desking' tab of the deal if they wish to cancel the reservation

ACURA

Powered by

TEKION

Get Help

18

CA

Cerritos Acura

2024 Acura ZDX | 3B2H6REW

#S-4W5XHPRL1RZ648005 | \$73,500.00 | NEW | 25days

Select Customer

\$72,650.48

Cash

Share / Print

90703 / 9.5%

Zip Code / Tax Rate

Thu May 2 2024

Contract Date

-

Net Trade-in Value

1 Vehicle Options

Change Vehicle

-

Assignees

F & I

PRIORITY LEVEL 1:

Adding 1 HE charging package to this vehicle is mandatory

1 of 1

Details

Personal Purchase

Cash

1

er Cash 1

\$

2,000.00

\$76,650.48

er Cash 2

\$

4,000.00

\$74,650.48

er Cash 3

\$

6,000.00

\$72,650.48

\$

0.00

-

+Add OSF

Money Factor

APR/MF

%

+Add Reserve

al

Input Residual

%

-

Miles

Input Yearly Miles

mi

-

ate

Update

\$0.00

\$0.00

Actions

Duplicate

Revoke Deal Confirmation

Separate opt for loan and lease

Summaries

Audit Logs

Gross Summary

Revoke Deal Confirmation

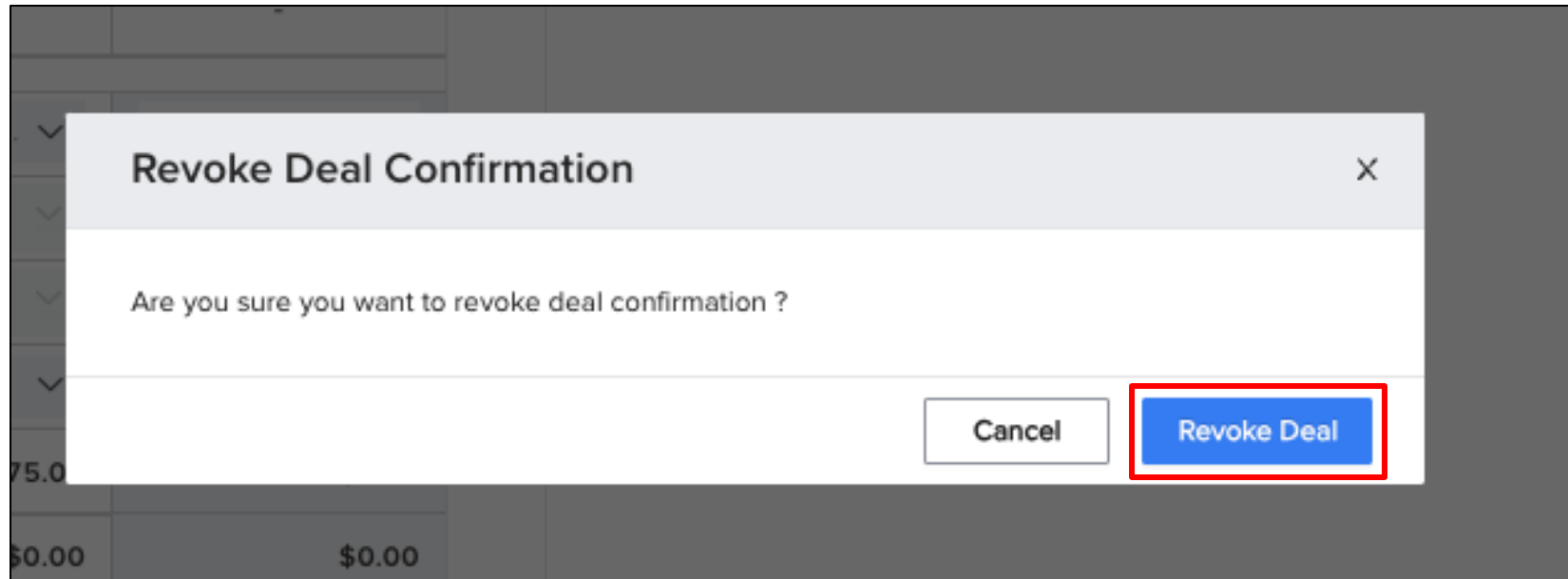
Are you sure you want to revoke deal confirmation ?

Cancel

Revoke Deal

Revoking the Deal Confirmation

When user clicks on **Revoke Deal Confirmation**, they see a confirmation popup



Deal Confirmation Revoked

Success! Deal Confirmation Revoked alert displays when reservation has been canceled

ACURA

Powered by

TEKION

Get Help

18

CA

Cerritos Acura

Quote



2024 Acura ZDX | 3B2H6REW

#S-4W5XHPRL1RZ648005 | \$73,500.00 | NEW | 25days

Select Customer

\$72,650.48

Cash

Share / Print

0.00

90703 / 9.5%

Zip Code / Tax Rate

Thu May 2 2024

Contract Date

-

Net Trade-in Value

1 Vehicle Options

Change Vehicle

-

Assignees

F & I

PRIORITY LEVEL 1:

Adding 1 HE charging package to this vehicle is mandatory

< 1 of 1 >

X

Details

Personal Purchase

Cash

1

+

er Cash 1	\$	2,000.00		\$76,650.48
er Cash 2	\$	4,000.00		\$74,650.48
er Cash 3	\$	6,000.00		\$72,650.48
	\$	0.00		-
				+Add OSF
Money Factor	APR/MF	%	+Add Reserve	
al	Input Residual	%		
Miles	Input Yearly Miles	mi		
ate	Update	\$0.00	\$0.00	

✓

Success

Deal Confirmation Revoked

Vehicle is Unreserved

Vehicle status automatically changes back to 'Stocked In' when deal confirmation is revoked (reservation has been canceled)

Vehicle Inventory



1

1/1

Status:
Select...

Dealer:
Cerritos Acura

Reset

1 Result(s)

All

4W5XHPRL1RZ648005

Download

☐	Stock # ↑↓	VIN # ↑↓	Status ↑↓	OEM Status Code ↑↓	Year Make Model	Model Number	
☐	S-4W5XHPRL1RZ648005	4W5XHPRL1RZ648005 	Stocked In	DEALER_RECEIVED	 2024 Acura ZDX	3B2H6REW	...

- For iN login or access support, contact:
 - (800) 245-4343
- For other ODSX resources and information, visit:
 - Interactive Network>>>Sales>>>Omnichannel Digital Sales Experience>>>Program Resources
- For Tekion Digital Sales Platform support, visit:
 - Phone Support: (833) 247-2240
 - E-mail Support: DSPSupport@tekion.com
 - Chat support is also available via the Get Help icon in the DSP