



DSP CHECKOUT – WHAT YOU NEED TO KNOW

Contents

- **Key Benefits of DSP Checkout**
- **Client Flow of Checkout (Cx)**
- **Finding Your Clients on DSP (Dx)**
- **After the Checkout**
- **Additional Support**



Below are some of the benefits in using DSP Checkout



Puts clients in-control of their experience

Clients can choose to complete their checkout completely online, or you can find the deal on DSP to help the client complete the deal in the showroom.



Deal is assigned to their selected dealer

Dealers will be able to see completed checkouts on DSP so they can prepare the vehicle for delivery and fulfill any delivery appointments



Clients can choose to pay with their preferred payment method

DSO supports a variety of payment types online and in the showroom including ACH, Cash, Credit Card or through a DSP connected terminal.



CHECKOUT FLOWS

Client's can opt for a self-checkout experience when they get notified to do so via email.
Clients can also choose to complete their transaction at the dealership.



Hi Ross,

Thank you for your interest in a 2024 Acura ZDX A-Spec. To continue the ordering process or access your information, please sign up or sign in to your account using the email address you provided or follow the link below for Secure Checkout.

Details

2024 Acura ZDX A-Spec

Cerritos Acura



[Secure Checkout](#)

Please contact your dealership at [\(888\) 321-6797](tel:8883216797) if you require any assistance. You can find the most up-to-date information by visiting your [My Account](#).

If you would like to share your thoughts on your experience with the online process so far, please take this 2-3 minute survey to help us make improvements. Thank you!

[Begin Survey](#)



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1919 Torrance Blvd. Torrance, CA, 90501-2746, U.S.
All information contained herein applies to U.S. vehicles only.

Reference: T06193-AJ6193

[Terms & Conditions](#) [Vehicle Data Privacy](#) [Privacy Notice](#)

Secure checkout steps





Certified Pre-Owned | CarDealer Name

Hi, John

Yay! Great start
2 steps completed

Trade-in

Rewards & Offers

Delivery Mode

Accessories

Protection Plans

Subscriptions

Financing

Documents

Signature

Payment

Schedule Delivery

Welcome aboard John!

Customise, protect, secure your 2021 RDX A-Spec and collaborate with CarDealer, all under one roof.

Please get started with Trade-in

You can bring down the amount you are paying significantly by trading in your current vehicle.

Step 1/4

Add vehicle from myGarage



2013 Honda C-RV
VIN 1GN5KTKL3MR102994 • Purchased Jan 12, 2019



2014 Acura TLX
VIN 1GN5KTKL3MR102994 • Purchased Jan 12, 2019

[Add Another Vehicle](#)

Please complete above steps to enable payment

[MOVE TO REWARDS & OFFERS](#)



2021 RDX - A-Spec*
Stock#: 23053A • VIN: 1GN5KTKL3MR102994
Purchase Price: \$33,392.00
[Vehicle Details](#)

Finance

\$573.96/mo
72 months • 7.59% APR • \$4,000 down payment

[Customize](#)

**Tachyon Motors**
63 N-17 Ave. Ramsey, NJ 07446
(201) 934 8200

Cerritos Acura

Welcome!
Start your journey

Trade-In

Rewards & Offers

Delivery Mode

Charger ⓘ

Accessories ⓘ

Protection Plans ⓘ

Subscriptions ⓘ

Personal Informa... ⓘ

Documents ⓘ

Signature ⓘ

Payment ⓘ

Schedule Pick-up ⓘ

Helpful Links ▾

Welcome aboard **Ross !**

Customise, protect, secure your 2024 ZDX SH-AWD A-Spec and collaborate with Cerritos Acura, all under one roof.

Add Vehicle

Enter your vehicle information to request a trade-in value from our partners.

License Plate Number

Vehicle Identification Number

License Plate Number *

Where to find it?

Mileage * ⓘ

ZIP Code *

20037

NEXT STEP

New Lease Offer

View

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016 *
VIN: 4W5KHNRL5RZ500016
Purchase Price: \$69,850.00
[Vehicle Details](#)

Cash

Customize

\$77,748.58

Cerritos Acura
18827 Studebaker Rd, Cerritos, CA 90703
(888) 321-6797

MOVE TO REWARDS AND OFFERS →

ACURA

Cerritos Acura

Welcome!
Start your journey

Trade-In

Rewards & Offers

Delivery Mode

Charger ①

Accessories

Protection Plans

Subscriptions

Personal Informa... ①

Documents ①

Signature ①

Payment ①

Schedule Pick-up ①

Helpful Links ▾

Extra offers from your dealer

The great news is that you may be eligible for incentives that may reduce the cost of your vehicle.

Special Programs

Federal EV Lease Credit ↗

Clients who lease a qualified, new Acura EV through Acura Financial Services m...

\$7,500

① Not Eligible

Acura Graduate Offer ↗

\$750

+

Acura Military Appreciation Offer ↗

\$1,000

+

New Lease Offer

View

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016 •

VIN: 4W5KHNRL5RZ500016

Purchase Price: \$69,850.00

[Vehicle Details](#)

Cash

\$77,748.58

[Customize](#)

Cerritos Acura

18827 Studebaker Rd, Cerritos, CA 90703

(888) 321-6797

MOVE TO DELIVERY MODE →

8

Cerritos Acura

Welcome!
Start your journey

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Informa...

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Select Vehicle Delivery method

Pick it up from store or get it delivered at your home.

Home Delivery

Delivery fee will be applicable based on distance

2120 L St NW Washington DC 20037 (35 Miles) [Edit](#)

rosmctester@gmail.com

(222)-222-2222

\$299.00

In Store Pickup

Schedule date and time to pickup your vehicle from dealer site

18827 Studebaker Rd Cerritos CA 90703 US

gosbornetest@browningautogroup.com

(888)-321-6797

FREE

New Lease Offer [View](#)

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016 •
VIN: 4W5KHNRL5RZ500016
Purchase Price: **\$69,850.00**
[Vehicle Details](#)

Cash

[Customize](#)

\$77,748.58

Cerritos Acura
18827 Studebaker Rd, Cerritos, CA 90703
(888) 321-6797

MOVE TO CHARGER →

9

Cerritos Acura

← Welcome!
Start your journey

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Informa...

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Choose a charging option

A complimentary charging package is included with your 2024 Acura ZDX purchase. Please select your preferred option below.

ACURA

Charging packages have no cash value and only are available for 2024 ZDX at participating Acura dealers.

Package B: Portable Charging Bundle
An Acura charging package is included in the MSRP of your ZD...
[View More](#)

SELECT

Package A: Home Charging Bundle
An Acura charging package is included in the MSRP of your ZD...
[View More](#)

SELECT

Package C: Public Charging Credit
An Acura charging package is included in the MSRP of your ZD...
[View More](#)

SELECT

New Lease Offer

View

2024 ZDX SH-AWD A-Spec
Stock#: S-4W5KHNRL5RZ500016 •
VIN: 4W5KHNRL5RZ500016
Purchase Price: \$69,850.00
[Vehicle Details](#)

Cash

\$77,748.58

[Customize](#)

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(888) 321-6797

MOVE TO ACCESSORIES →

10

 **ACURA**

Cerritos Acura



 **Welcome!**
Start your journey

 Trade-In

 Rewards & Offers

 Delivery Mode

 Charger

 **Accessories**

 Protection Plans

 Subscriptions

 Personal Informa...

 Documents

 Signature

 Payment

 Schedule Pick-up

Helpful Links

Add some Accessories
Give your car a little extra something to stand out

ACURA

DEALERSHIP

All

Packages

Exterior

Interior



Trailer Hitch Ball 

\$21.00 





Short Roof Box 

\$543.00 





Fork Mount Bike Attachment 

\$231.00 





Frame Mount Bike Attachment 

\$240.39 





Roof Basket 

\$425.61 





Valve Stem Caps 

\$39.00 





Midsize Roof Box 

\$575.00 





Wheel Locks - Chrome 

\$107.00 



 **New Lease Offer**

[View](#)



2024 ZDX SH-AWD A-Spec
Stock#: S-4W5KHNRL5RZ500016
VIN: 4W5KHNRL5RZ500016
Purchase Price: \$69,850.00
[Vehicle Details](#)

Cash

\$77,748.58

[Customize](#)

Cerritos Acura
18827 Studebaker Rd, Cerritos, CA 90703
(888) 321-6797



MOVE TO PROTECTION PLANS →

11

| Cerritos Acura

Welcome!
Start your journey

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Informa...

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Subscriptions

View and add subscriptions for your 2024 Acura ZDX

App Access (Google Built-in) [Free Trial](#)

Unlock the power of Google built-in with hands-free help, live traffic updates, a...

Remote Access [Free Trial](#)

Access your vehicle from your phone with remote commands, vehicle...

EV Access [Free Trial](#)

Connected Access
Check your vehicle's charge status,...

OnStar® Safety & Security [Free Trial](#)

Get help in a crash, vehicle theft or an emergency situation. OnStar advisors...

SiriusXM® with 360L [Free Trial](#)

3-Month Trial Subscription Included

New Lease Offer [View](#)

2024 ZDX SH-AWD A-Spec
Stock#: S-4W5KHNRL5RZ500016 •
VIN: 4W5KHNRL5RZ500016
Purchase Price: **\$69,850.00**
[Vehicle Details](#)

Cash

[Customize](#)

\$77,748.58

Cerritos Acura
18827 Studebaker Rd, Cerritos, CA 90703
(888) 321-6797

MOVE TO PERSONAL INFORMATION →

12

Cerritos Acura

← Welcome!
Start your journey

Trade-In

Rewards & Offers

Delivery Mode

Charger ⓘ

Accessories

✓ Protection Plans

Subscriptions

Personal Informa... ⓘ

Documents ⓘ

Signature ⓘ

Payment ⓘ

Schedule Pick-up ⓘ

Helpful Links

Protect your brand-new ZDX

Even though it's used, you can still protect it like it's new

ACURA

DEALERSHIP

Packages

Individual Plans

Preferred ↗

✓ Acura Maintenance

\$5,000.00

+

Premium ↗

✓ Acura VSC

\$1.00

+

Premier ↗

✓ Acura Maintenance

✓ Acura VSC

\$5,001.00

+

New Lease Offer

View

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016 •

VIN: 4W5KHNRL5RZ500016

Purchase Price: \$69,850.00

[Vehicle Details](#)

Cash

Customize

\$77,748.58

Cerritos Acura

18827 Studebaker Rd, Cerritos, CA 90703

(888) 321-6797

MOVE TO SUBSCRIPTIONS →

13

Cerritos Acura

Yay! Great start
1 step completed

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Information

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Personal Information

Please fill in your personal details required for proceeding with the cash deal.

Personal Details

Please confirm your personal details required for the cash deal.

First Name*

Ross

Last Name*

McTester

Phone Number*

222-222-2222

Email*

rossmctester@gmail.com

DOB (MM/DD/YYYY)*

mm/dd/yyyy

Social Security Number*

Residential Details

Please confirm your residential address details required for the cash deal.

What is your residential address

Search Address

Address Line 1*

2120 L St NW

Address Line 2

New Lease Offer

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016 •

VIN: 4W5KHNRL5RZ500016

Purchase Price: \$69,850.00

[Vehicle Details](#)

Cash

\$77,748.58

Charger (1 selected)

Cerritos Acura

18827 Studebaker Rd, Cerritos, CA 90703

(888) 321-6797

MOVE TO DOCUMENTS →

14

Cerritos Acura

Yay! Great start
2 steps completed

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Informa...

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Upload documents

Upload these below requested documents for further processing.

Driver's License

Insurance

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016

VIN: 4W5KHNRL5RZ500016

Purchase Price: \$69,850.00

[Vehicle Details](#)

Cash [View Details](#)

\$77,748.58

Charger (1 selected)

Free

Cerritos Acura

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(888) 321-6797

MOVE TO SIGNATURE →

15

Cerritos Acura

Yay! Great start
3 steps completed

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Informa...

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Signature

The following dealer documents are available for e-signature. Your dealer will follow up with documents that may require an ink signature. You will be able to download copies of these forms at the end of this process.

1
Total Documents

0/1
Signed by You

0/2
Signed by Dealer

Document	Status	Action
USA_CA_ENG_LSR_DMV_NOTICE_OF_TRANSFER_AND_RELEASE_OF_LIABILI... Apr 05, 2024 06:48 PM	Completed	Preview Document
Test CoBuyer Signing Flow Apr 05, 2024 06:48 PM	(0/2 completed)	SIGN NOW

MOVE TO PAYMENT →

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016 •

VIN: 4W5KHNRL5RZ500016

Purchase Price: \$69,850.00

[Vehicle Details](#)

Cash [View Details](#)

\$77,748.58

Charger (1 selected)

Free

Cerritos Acura

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(888) 321-6797

16

Cerritos Acura

Yay! Great start
4 steps completed

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Informa...

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Payments

Please make the full payment of \$77,748.58 to secure your purchase as agreed in your purchase contract.

Please select your preferred payment option for your payment

Card

Bank Account

Card Information

Name on Card *

Full name

Card Number *

0000 0000 0000 0000

Expiry *

CW/CVC *

Zip Code *

MM/YY

123

Zip code

Skip payment and pay directly at the dealership

PAY AT DEALERSHIP

2024 ZDX SH-AWD A-Spec

Stock#: S-4W5KHNRL5RZ500016 •

VIN: 4W5KHNRL5RZ500016

Purchase Price: \$69,850.00

[Vehicle Details](#)

Cash [View Details](#)

\$77,748.58

Charger (1 selected)

Cerritos Acura

18827 Studebaker Rd, Cerritos, CA 90703

(888) 321-6797

17

Softy: Bealls

Cerritos Acura

Great, keep going!
5 steps completed

Trade-In

Rewards & Offers

Delivery Mode

Charger

Accessories

Protection Plans

Subscriptions

Personal Informa...

Documents

Signature

Payment

Schedule Pick-up

Helpful Links

Schedule Pick-up

Pick the convenient date and time for your vehicle delivery.

You have selected in store pickup

18827 Studebaker Rd, Cerritos, CA, 90703

[Contact Dealership](#)

Select a Date & Time

Choose a convenient date and time for us to deliver your vehicle

April 2024

S

M

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18

19

20

21

22

23

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25

26

27

28

29

30

Cash

[View Details](#)

\$77,748.58

Charger (1 selected)

Free

Cerritos Acura

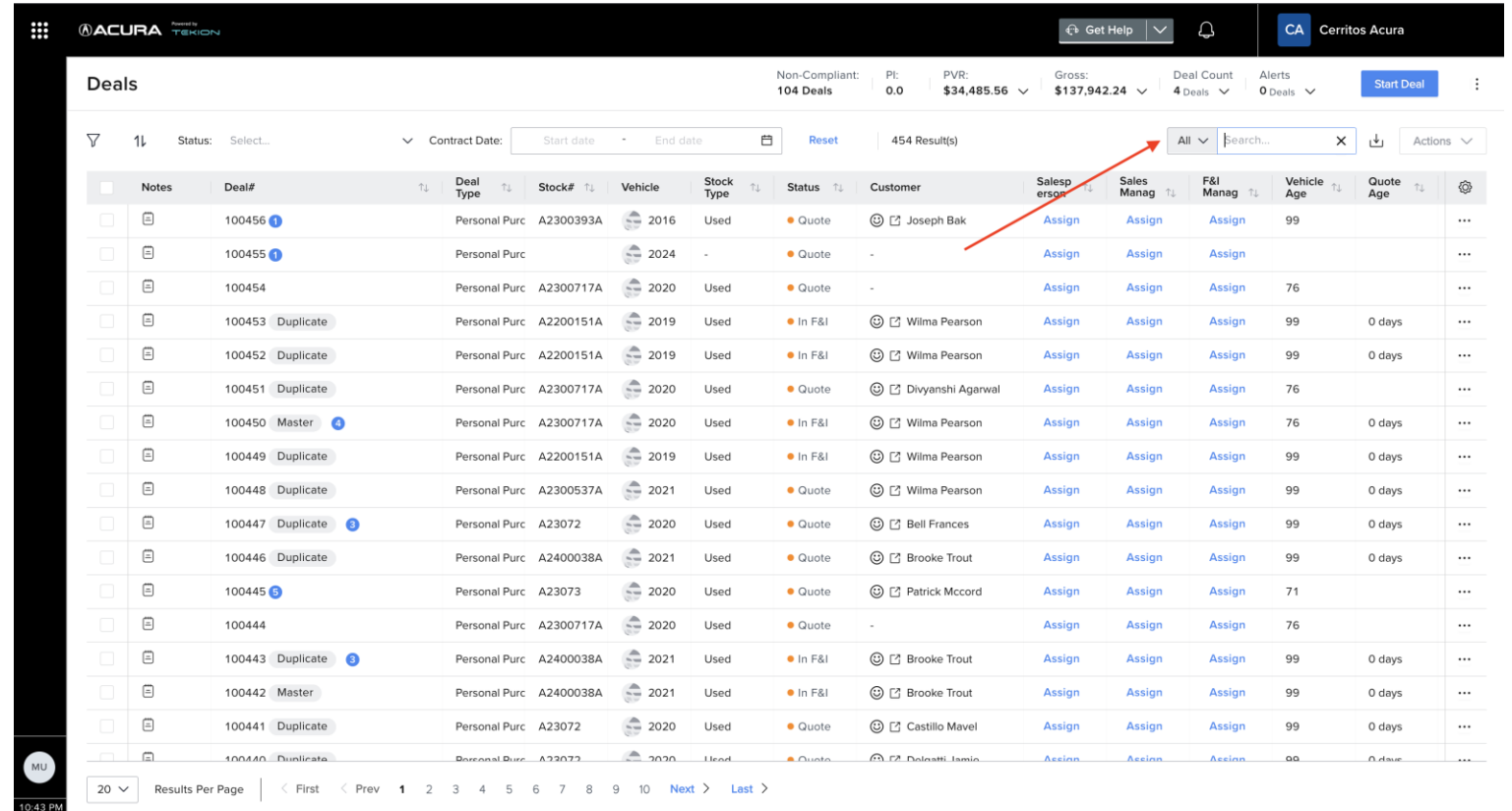
18827 Studebaker Rd, Cerritos, CA 90703

(888) 321-6797

19

When a Client walks into the showroom and wants to checkout...

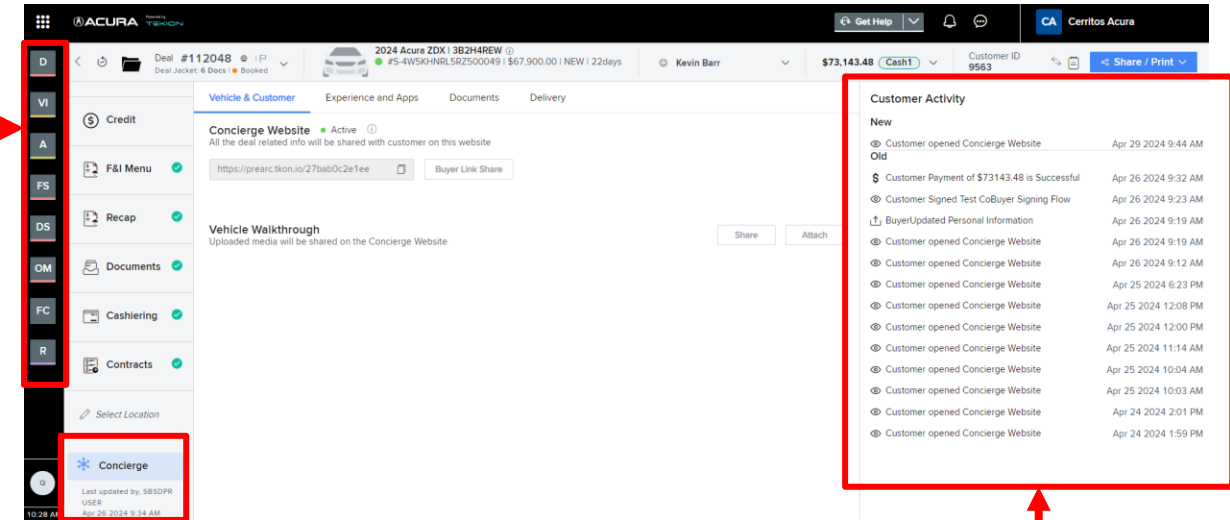
- The Sales Agent searches for the Client using the Deals tile on DSP using iPad or Workstation by phone number or client name
- Client verbally confirms with Sales Agent the steps they have taken
- Sales Agent continues the deal based on Client's information and DSP information



	Notes	Deal#	Deal Type	Stock#	Vehicle	Stock Type	Status	Customer	Salesperson	Sales Manager	F&I Manager	Vehicle Age	Quote Age	
☐		100456	Personal Purc	A2300393A	2016	Used	Quote	Joseph Bak	Assign	Assign	Assign	99		...
☐		100455	Personal Purc		2024	-	Quote	-	Assign	Assign	Assign			...
☐		100454	Personal Purc	A2300717A	2020	Used	Quote	-	Assign	Assign	Assign	76		...
☐		100453 Duplicate	Personal Purc	A2200151A	2019	Used	In F&I	Wilma Pearson	Assign	Assign	Assign	99	0 days	...
☐		100452 Duplicate	Personal Purc	A2200151A	2019	Used	In F&I	Wilma Pearson	Assign	Assign	Assign	99	0 days	...
☐		100451 Duplicate	Personal Purc	A2300717A	2020	Used	Quote	Divyanshi Agarwal	Assign	Assign	Assign	76		...
☐		100450 Master	Personal Purc	A2300717A	2020	Used	In F&I	Wilma Pearson	Assign	Assign	Assign	76	0 days	...
☐		100449 Duplicate	Personal Purc	A2200151A	2019	Used	In F&I	Wilma Pearson	Assign	Assign	Assign	99	0 days	...
☐		100448 Duplicate	Personal Purc	A2300537A	2021	Used	Quote	Wilma Pearson	Assign	Assign	Assign	99	0 days	...
☐		100447 Duplicate	Personal Purc	A23072	2020	Used	Quote	Bell Frances	Assign	Assign	Assign	99	0 days	...
☐		100446 Duplicate	Personal Purc	A2400038A	2021	Used	Quote	Brooke Trout	Assign	Assign	Assign	99	0 days	...
☐		100445	Personal Purc	A23073	2020	Used	Quote	Patrick Mccord	Assign	Assign	Assign	71		...
☐		100444	Personal Purc	A2300717A	2020	Used	Quote	-	Assign	Assign	Assign	76		...
☐		100443 Duplicate	Personal Purc	A2400038A	2021	Used	In F&I	Brooke Trout	Assign	Assign	Assign	99	0 days	...
☐		100442 Master	Personal Purc	A2400038A	2021	Used	In F&I	Brooke Trout	Assign	Assign	Assign	99	0 days	...
☐		100441 Duplicate	Personal Purc	A23072	2020	Used	Quote	Castillo Mavel	Assign	Assign	Assign	99	0 days	...
☐		100440 Duplicate	Personal Purc	A23072	2020	Used	Quote	Delgado, Jamie	Assign	Assign	Assign	99	0 days	...

One tool dealers can use to validate the client's actions for the transaction is using the **Customer Activity Log**.

1. Depending on the situation, the Sales Consultant searches for the Client using different sections/tiles in DSP using iPad or Workstation:
 1. If the client has an appointment, use the Appointments (A) Tile
 2. If the client ordered a vehicle, use the Order Management (OM) Tile
 3. If the client started a deal, selected a vehicle and logged in, check the Deals (D) Tile
2. Sales Consultant reviews the information on DSP and confirms with the Client the steps they have taken.
3. Sales Consultant continues the deal based on Client's information and DSP information



Activity	Timestamp
Customer opened Concierge Website	Apr 29 2024 9:44 AM
Customer Payment of \$73143.48 is Successful	Apr 26 2024 9:32 AM
Customer Signed Test CoBuyer Signing Flow	Apr 26 2024 9:23 AM
BuyerUpdated Personal Information	Apr 26 2024 9:19 AM
Customer opened Concierge Website	Apr 26 2024 9:19 AM
Customer opened Concierge Website	Apr 26 2024 9:12 AM
Customer opened Concierge Website	Apr 25 2024 6:23 PM
Customer opened Concierge Website	Apr 25 2024 12:08 PM
Customer opened Concierge Website	Apr 25 2024 12:00 PM
Customer opened Concierge Website	Apr 25 2024 11:14 AM
Customer opened Concierge Website	Apr 25 2024 10:04 AM
Customer opened Concierge Website	Apr 25 2024 10:03 AM
Customer opened Concierge Website	Apr 24 2024 2:01 PM
Customer opened Concierge Website	Apr 24 2024 1:59 PM

Once you find the deal associated with the client, you can use the ODSX Concierge page to view details about client activity.



ADDITIONAL SUPPORT AND FAQs

For Dealers with complete DSP Implementation

DSP-enabled dealers will be invited to an optional, weekly DSP Dealer Support Webinars Details will be provided via iN. Please contact your BSA or DSM for more information.

For Technical Support:

Phone Support: (833) 247-2240

E-mail Support: DSP@na.honda.com

Chat support is also available via the Get Help icon in the DSP

For general DSP questions

Go to Interactive Network (iN) → Sales → Digital Sales Platform (DSP) → Program Resources